



## Canadian Glass Association

“Working together for the betterment of the Canadian glass industry”

August 2, 2009

Dear Member,

**RE: IBCA Benefit Services Ltd.**

The recent partnership between the Canadian Glass Association and ICBA Benefit Services Ltd. has created three new offerings aimed at helping CGA member associations offer great programs to their member companies by providing cost saving programs. These programs will help your company save money during these challenging times and offering superior products that will benefit the employer, the employee and the associations.

This new program will be rolled out in phases. Phase I will be an employee group health benefit plan. Phase II will be bonding and liability insurance and Phase III will be a home owner's insurance package. The goal is to have the entire program rolled out across Canada by the end of this year.

**PHASE I - Cost-Effective Employee Benefit Plans – available immediately**

Your best employees are incredibly important to the success of your business, and retaining them during these times will prove integral as the industry starts to turn for the better. A great way to keep them and their families happy is with a group benefit plan, one that doesn't hurt your company's bottom line. ICBA Benefit Services' group plans feature combining the buying power of contractors like your company to help create wholesale rates through volume buying.

If you are reviewing your group health packages give Donald Chu a call at 604.298.7752 to discuss your companies program or complete the form provided at the end of the attached brochure and fax it in. You can also access this information and forms on line at <http://www.benefit-plan.ca>

This is just the beginning of the partnership program the Canadian Glass Association is working on to assist the provincial/regional associations in providing value to their membership.

Regards

Zana Gordon  
Executive Director, CAE